

Visionary Board Of Directors :



Mr. Sachin Bharne
Director - Cloud Architect
17 Years



Mrs. Pranjali Bharne
Director - Administration
10 Years



Mrs. Pranali Wanjare
Director - Administration
05 Years



Mr. Ashish Wanjare
Director - Data & Database
05 Years

Visionary Resource Team :



Mr. Ganesh Choudhari
Cloud Software Engineer
03 Years



Mr. Akash Muneshwar
Cloud AIOps Engineer
Exp.: 03 Years



Mr. Manish Sontakke
Cloud Software Engineer
03 Years



Mr. Aditya Moon
Cloud UX Engineer
02 Years

Business Details

Virtuous Global Services Pvt. Ltd. possess the specialization in cutting-edge Artificial Intelligence (AI) based cloud native services, with focus on providing easy but powerful AI solutions.

Company is committed to bring the Agri Allied Services (AAS) and AI Solution on single Point which help the Farmers to improve the Production capacity.

We leverage the latest technologies and best practices to optimize supply chains and distribution networks, ensuring timely and efficient delivery of services.



Problem:

Traditional farming faces challenges like pest control, unpredictable climate, and inefficient resource management. Farmers lack access to real-time data for making informed decisions. Conventional disease detection methods are slow and unreliable.

Solution:

AI-powered decision support systems using computer vision, IoT sensors, and machine learning. Automated pest monitoring, early disease detection, and crop health assessment using hyperspectral imaging. IoT-based climate alerts and smart irrigation systems. AI-driven integrated pest management (IPM) to reduce reliance on chemical pesticides. Fostering a collaborative environment for our team and partners.





Revenue Model & Monetization Strategy:

Subscription-Based Model: Farmers pay a yearly subscription (e.g., INR 700/year).

Pay-Per-Use Model: AI analytics and real-time crop monitoring services.

IoT Device Sales & Maintenance: Smart farm sensors for environmental monitoring.

Enterprise Partnerships: Collaborations with agri-tech firms and government agencies.

Data Monetization: Offering anonymized agricultural insights to stakeholders.

Current Traction :

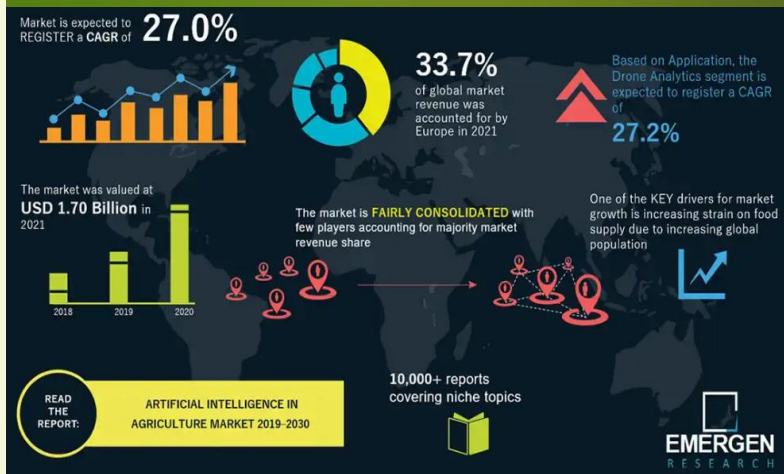
User Base: 10,000+ farmers onboarded.

Revenue: Generating income through subscription models and enterprise deals.

Growth Metrics: 25% YOY growth in adoption.

Partnerships: Collaborating with agriculture research institutes and NGOs.





Product & Market Details

Products:

AI-powered crop monitoring system

IoT-based smart farming solutions

Agriculture biosecurity solutions

Market Opportunity:

Global Aggrotech market projected to reach \$40B+ by 2030.

Increasing adoption of AI & IoT in precision farming. User Base: 10,000+ farmers onboarded.

Go-to-Market / Current Strategy:

Direct Farmer Outreach: On-ground training programs and farmer community networks.

B2B & B2G Collaborations: Partnering with agribusinesses and government agencies.

Digital Marketing: Social media, webinars, and educational content.

Distribution Channels: IoT device partnerships, agriculture cooperatives, and FPO networks.





Funding & Investment Details:

Seeking Investment: INR 10 Cr (\$1.2M) to scale operations.

Fund Allocation:

- 40% Product Development (AI & IoT enhancements)
- 30% Marketing & Sales Expansion
- 20% Infrastructure & Team Growth
- 10% R&D for advanced AI applications

ROI Expectation:

Projected 5X revenue growth in 3 years.

Additional Information:

Recognized for innovation in AI-driven agriculture solutions.

Patents & IP filed for AI-based pest detection.

Roadmap to expand internationally in Southeast Asia & Africa.

